

BRITISH COLUMBIA CANADA



BUSINESS



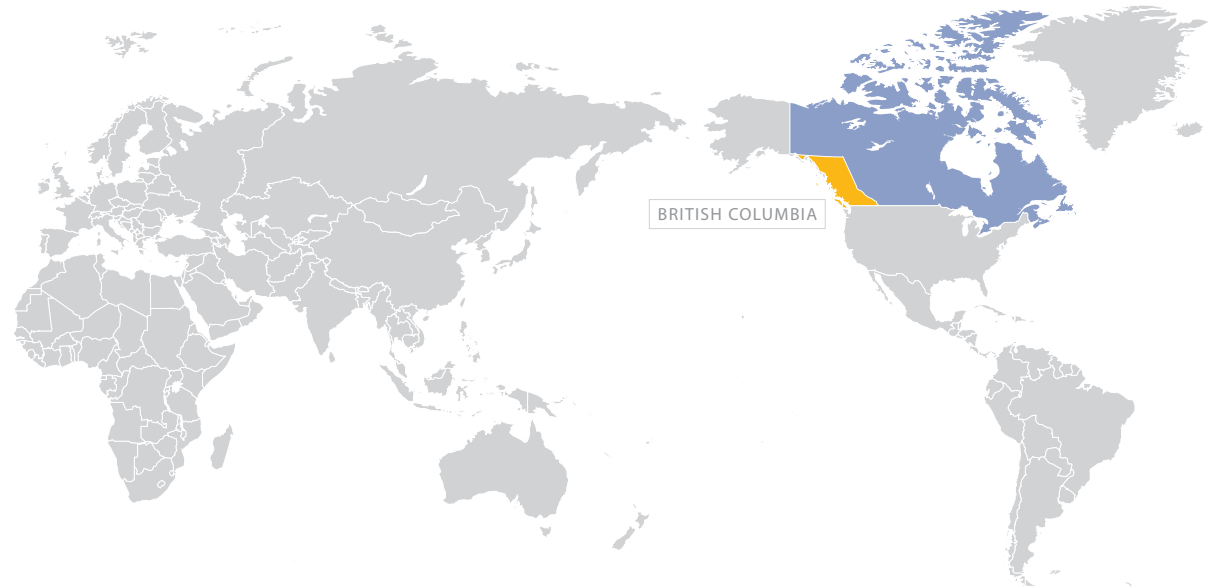
MAPS



www.BritishColumbia.ca

At almost a million square kilometres, British Columbia's size is exceeded only by our province's richness and diversity. Larger than the total area of Germany and France — or California, Oregon and Washington combined — this is truly a land of opportunity.

Our innovative and skilled workforce, rich natural resources, unrivaled quality of life and gateway location strategically positioned at the crossroads of North America and Asia provide a strong foundation for business success and almost unlimited economic potential.



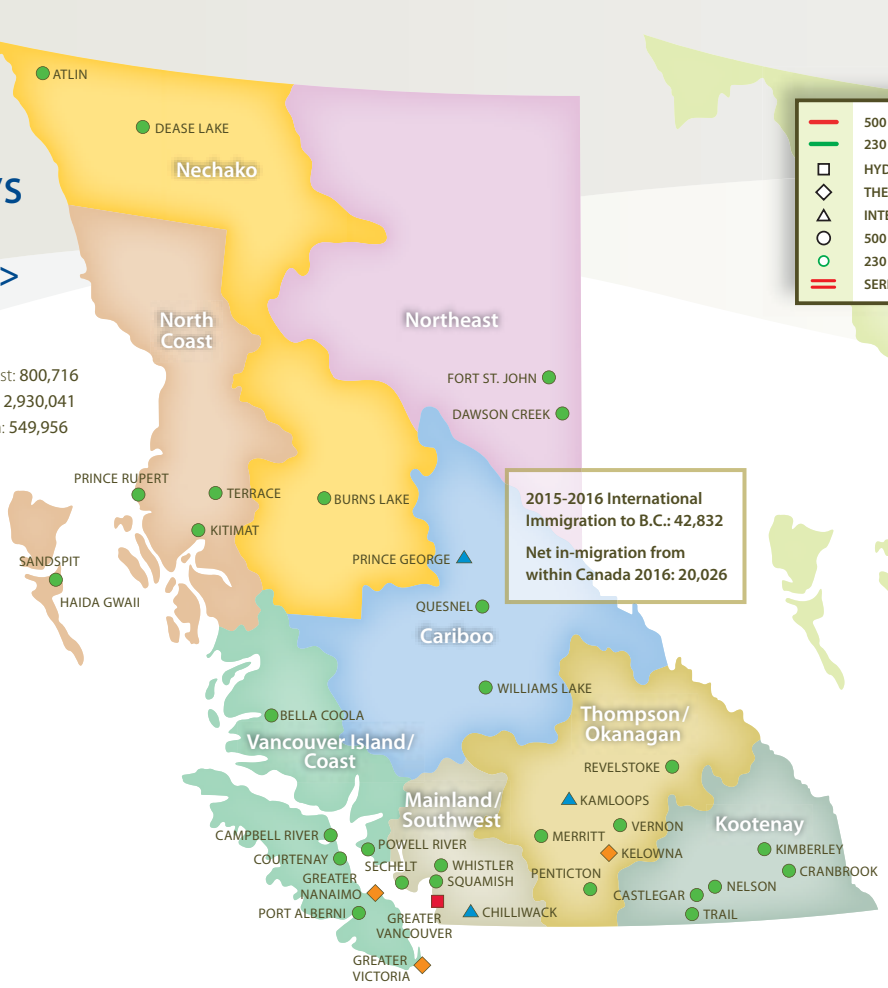
BRITISH COLUMBIA'S ECONOMIC REGIONS >>

Populations (ECONOMIC REGIONS)

- Vancouver Island Coast: 800,716
- Mainland/Southwest: 2,930,041
- Thompson Okanagan: 549,956
- Kootenay: 149,661
- Cariboo: 154,026
- North Coast: 53,659
- Nechako: 41,057
- Northeast: 72,496

B.C. Cities (BY POPULATION)

- Over 500,000
- 100,000-500,000
- 50,000-100,000
- Under 50,000



2015-2016 International Immigration to B.C.: 42,832
Net in-migration from within Canada 2016: 20,026

BRITISH COLUMBIA'S ELECTRICAL << GRID

- 500 KV CIRCUITS
- 230 KV CIRCUITS
- HYDROELECTRIC GENERATION
- THERMAL GENERATION
- INTERCONNECTIONS
- 500 KV SUBSTATION
- 230 KV SUBSTATION
- SERIES CAPACITOR STATIONS



98%+ of the province's electricity is from clean and renewable resources
Industrial electricity costs lower than in San Francisco, New York, Toronto

Vancouver Island/Coast (pop. 800,716) The Vancouver Island/Coast region includes B.C.'s capital city of Victoria, several medium-sized cities and many smaller oceanside communities. The service sector plays a major role in the region's economy, including health care, public administration, accommodation and tourism. Logging and fishing are also important industries.

Mainland/Southwest (pop. 2,930,041) This dynamic metropolitan area is B.C.'s most populous region. It is home to one of the most ethnically diverse regions in Canada. It offers economic opportunities, an active lifestyle and all the amenities of a vibrant urban centre. Major industry sectors include trade and financial services, transportation, education, secondary manufacturing, tourism and agriculture.

Thompson/Okanagan (pop. 549,956) Located in the interior of B.C., the Thompson-Okanagan region is a popular tourist destination. Its diverse economy is based on agriculture, the service sector, logging and manufacturing.

Kootenay (pop. 149,661) Located in the southeast corner of B.C., the Kootenay region is one of Canada's leading destinations for outdoor pursuits. Tourism is a major driver of the economy, coal production, mining and logging are also important industries in this area.

Cariboo (pop. 154,026) Located in central B.C., the Cariboo region is an area of vast landscapes. Resource-based industries such as mining and forestry play a strong role in the area's economy. The region includes the City of Prince George, a service centre for the northern half of British Columbia.

North Coast (pop. 53,659) Bordering the Pacific Ocean, the northern coastal region is an area of forests, mountains and rugged coastlines. In addition to commercial fishing, logging and mining, the region also has the Port of Prince Rupert, an aluminum smelter in Kitimat and preparations for liquefied natural gas projects.

Nechako (pop. 41,057) With a vast area and low population, Nechako's remote wilderness is popular with outdoor enthusiasts and those who enjoy rural living. Natural resources are important in the area's economy, with oil and gas growing in importance. Many companies are actively exploring for minerals in the area.

Northeast (pop. 72,496) Lying east of the Rocky Mountains, B.C.'s Northeast region is a rapidly growing economy based on natural resources, particularly natural gas production and coal mining. Other important industries include utilities, logging, wood products manufacturing and agriculture.



Metro Vancouver Population, 2016

(by major municipalities)

Vancouver	653,046
Surrey	543,940
Burnaby	238,728
Richmond	213,392
Coquitlam	147,619
Langley, District	122,415
Delta	101,997
North Vancouver, District	86,602
Maple Ridge	85,653
New Westminister	73,711
Port Coquitlam	61,187
North Vancouver, City	52,794
West Vancouver	40,923
Port Moody	34,193
Langley, City	27,283
Total	2,463,431

Source: BC Stats Population Estimates 2016

<< GREATER VANCOUVER

Downtown Vancouver ■

Main Commercial Rail Lines + + + + +

Canadian National Railway (CN)
 Canadian Pacific Railway (CPR)
 Burlington Northern Santa Fe (BNSF)

Container Accessible Ports 🚢

Major Highways —

Rapid Transit Lines
 Evergreen Line —
 Millennium Line —
 Expo Line —
 Canada Line —

BRITISH COLUMBIA CANADA

Environment

Total Area: 95 million hectares
Protected Areas: 15.4% of B.C.'s land base and 3.2% of B.C.'s marine areas
 1,029 protected areas covering 14.4% of the province or 14 million hectares

Productive Forest: British Columbia has 55 million hectares of productive forests that contain roughly 11 billion cubic metres of timber

Population

British Columbia	4,648,055
Greater Vancouver	2,463,431
Greater Victoria	383,360
Fraser Valley	295,934
Central Okanagan	194,882
Nanaimo	155,698
Thompson-Nicola	132,663
Fraser-Fort George	94,506
Cowichan Valley	83,739
North Okanagan	84,354
Okanagan-Similkameen	83,022

Labour Force Total

► All industries, October 2017: 2.5 million

Economy

► Gross domestic product at market prices, 2015: \$231.3 billion

Major Export Markets (\$ value in 2016)

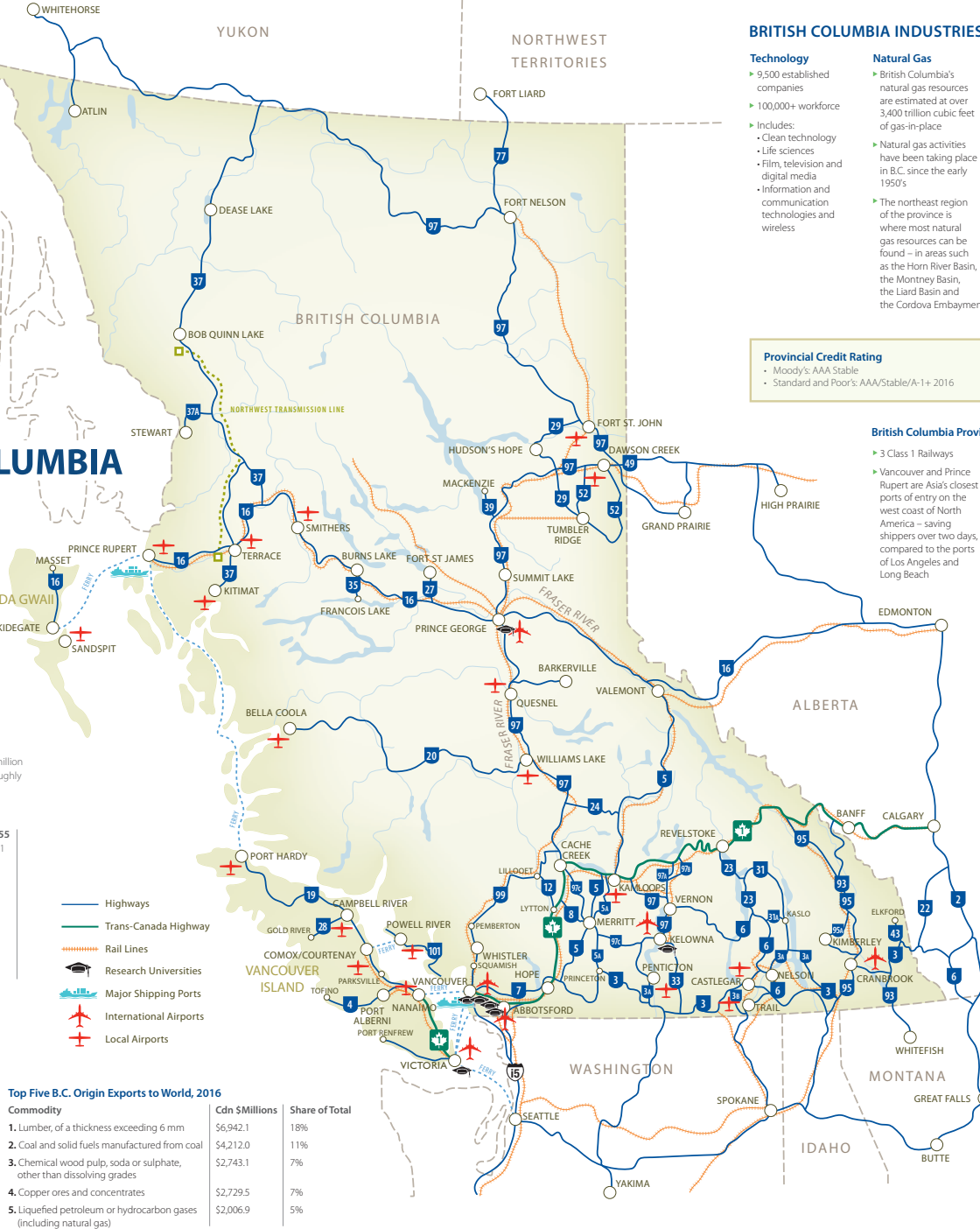
- United States: \$21.17 billion
- China: \$6.15 billion
- Japan: \$3.75 billion
- South Korea: \$2.15 billion
- India: \$805.8 million
- Taiwan: \$619 million

Top Five B.C. Origin Exports to World, 2016

Commodity	Cdn \$Millions	Share of Total
1. Lumber, of a thickness exceeding 6 mm	\$6,942.1	18%
2. Coal and solid fuels manufactured from coal	\$4,212.0	11%
3. Chemical wood pulp, soda or sulphate, other than dissolving grades	\$2,743.1	7%
4. Copper ores and concentrates	\$2,729.5	7%
5. Liquefied petroleum or hydrocarbon gases (including natural gas)	\$2,006.9	5%

- Highways
- Trans-Canada Highway
- Rail Lines
- Research Universities
- Major Shipping Ports
- International Airports
- Local Airports

Source: BC Stats Regional District Estimates, 2015



BRITISH COLUMBIA INDUSTRIES >>

Technology

- 9,500 established companies
- 100,000+ workforce
- Includes:
 - Clean technology
 - Life sciences
 - Film, television and digital media
 - Information and communication technologies and wireless

Natural Gas

- British Columbia's natural gas resources are estimated at over 3,400 trillion cubic feet of gas-in-place
- Natural gas activities have been taking place in B.C. since the early 1950's
- The northeast region of the province is where most natural gas resources can be found – in areas such as the Horn River Basin, the Montney Basin, the Liard Basin and the Cordova Embayment

Mining

- Over \$6 billion of mine products produced annually
- Headquarters to more than 1,100 mining and exploration firms
- More than 9,000 workers directly employed by sector

Agrifoods

- The agrifood and seafood sector produces over \$13 billion in annual revenue
- In 2015, B.C. exported \$3.5 billion worth of agrifood and seafood products to 159 markets
- Over \$3 billion in farm cash receipts

Tourism

- \$15.7 billion revenue in 2015
- 127,700 workers employed
- 18,938 tourism-related businesses were in operation in 2015
- YVR's \$5.6 billion Flight Plan 2037 calls for expanded terminals, new taxiways and improved roads and bridges

Transportation

- \$25 billion in private and public sector transportation improvements planned for between 2012 and 2020
- This is in addition to \$22 billion committed prior to 2012

Forestry

- 55 million hectares of productive forests that contain roughly 11 billion cubic metres of timber
- A world leader in wood products, biofuels and advanced wood products and technologies
- British Columbia is recognized as a global leader in sustainable forest management, meeting the environmental, social and economic needs of current and future generations
- Forests are mainly softwood, such as Douglas fir, western hemlock, amabilis fir, western red cedar, lodgepole pine and interior spruce
- The province has more than 40 different species of native trees. Softwood or coniferous wood such as western hemlock, western red cedar and Douglas fir come from the temperate rainforests along the Pacific Coast
- Many pines and spruces come from the dry and cooler forests of the interior of B.C.

Provincial Credit Rating

- Moody's: AAA/Stable
- Standard and Poor's: AAA/Stable/A-1+ 2016

British Columbia Provides:

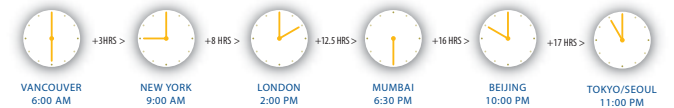
- 3 Class 1 Railways
- Vancouver and Prince Rupert are Asia's closest ports of entry on the west coast of North America – saving shippers over two days, compared to the ports of Los Angeles and Long Beach
- The Port of Vancouver is Canada's largest port, and the third largest port in North America, it is responsible for Canada's trade with more than 170 world economies
- The port handled 138 million tonnes of bulk and container cargoes in 2015, valued at \$200 billion
- A major cruise ship homeport: the port hosts over 800,000 passengers per year
- Fifty-six airlines serve Vancouver International Airport (YVR), connecting people and businesses to more than 127 non-stop destinations worldwide
- YVR capacity expected to increase to 23.2 million passengers
- 39 regional airports



Truck route times from Vancouver, British Columbia

Transportation Infrastructure

Modern and efficient networks of highways and railways connect British Columbia to North American markets and industrial centres. B.C.'s well-maintained highway system allows efficient trucking across Canada and easy access to interstate highways in the United States. Computerized traffic management and integrated rail truck terminals ensure effective freight transfer. British Columbia has six railways crossings into the United States.



B.C./U.S. 24 Hour Border Crossings

Location	British Columbia / Washington State			B.C. / Idaho	B.C. / Montana		
	Boundary Bay	Douglas (Peace Arch)	Pacific Highway				
Crossing	Huntingdon	Osoyoos	Washington/Pateron	Kingsgate/Eastport	Rooseville		
Canadian Route	56th Street (B.C.)	Highway 99 (B.C.)	Highway 15 (B.C.)	Highway 11 (B.C.)	Highway 22 (B.C.)	Highway 95 (B.C.)	Highway 93 (B.C.)

POST-SECONDARY EDUCATION >>

- 25 public post-secondary institutions, with 165 campuses, satellites or learning centres
- Each year, more than 420,000 students enrol in at least one course at one of these institutions
- 350 private career training institutions with more than 50,000 students
- British Columbia's trades training system is currently serving more than 39,000 apprentices

GROW YOUR BUSINESS IN BRITISH COLUMBIA, CANADA

Considering British Columbia as a location for investment, a new business venture or an expansion?

Trade and Invest British Columbia offers confidential, knowledgeable advice and services including:

Strategic Support: Obtain the information and contacts you need to make strategic investment decisions in British Columbia

Business Start Up Assistance: Get started faster, by drawing on our extensive network of government and industry contacts

Business Climate Information: Learn more about taxation, labour markets, business costs, permits and regulations

Suppliers of Business Services: Meet with experts in tax, real estate and law, as well as government permitting agencies

Hosting and Site Tours: Have familiarization tours arranged to business locations throughout the province, including visiting potential sites, touring facilities, and meeting with community leaders

Government Programs: Learn about the federal, provincial, and local government incentive and support programs specific to your business

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Every effort has been made to ensure the accuracy of this publication at the time of writing; however, the programs referred to, and data cited, are subject to change. Neither Trade and Invest British Columbia nor the Province of British Columbia accepts any liability for actions taken based on this material. All figures are in Canadian dollars.



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